



SFAI

HUMAN RESOURCES

GLOBAL

Networking

We are dedicated to
ATTRACT, DEVELOP and BUILD LOYALTY
the talent that each company needs to
achieve its business objectives.



We specialize in Executive Search processes for middle and senior managers. Expertise in the Technology, Consulting and Petroleum markets and in executive profiles for functional positions.

Our team is made up of multicultural professionals, which allows us to understand and adapt to the needs and characteristics of each country where we work.

1 to 1 coaching and mentoring sessions, in-company Workshops, team-building activities to get a high-performance teams training, also online training and VIP programs for executives.

Productivity, Sales, Time Management, Communication, Leadership, Team Management, Intelligent Feedback, Business Mentality and other ad-hoc, in addition to all the training programs of the Santa Fe Business School.

MORE THAN
50,000
INTERVIEWED
CANDIDATES

MORE THAN
30
COUNTRIES

MORE THAN
9,000 HOURS
OF TRAINING

MORE THAN
200 NEW
PROGRAMS



OUR SERVICES

EXECUTIVE SEARCH

We specialize in selecting the right talent to adapt to the corporate culture of the company and to meet the technical skills required for the position.

TALENT DEVELOPMENT

We train leaders and work teams so that they can improve their management and relationship skills, based on neuroscience techniques, NLP and positive psychology.

CULTURAL TRANSFORMATION

We facilitate the creation and adaptation process to the corporate culture involving actors, processes and methodologies to achieve the desired objective.



Executive Search

The financial impact caused by the departure of an employee will depend on the sector in which the company operates, the functional area of the employee and the hierarchical level within the organization, but can range from **150% and 300% of the annual salary cost.**

Attracting professionals who meet the requirements of the position and who have a good fit with the culture of the company is the cornerstone of any talent strategy.

METHODOLOGY USED IN EXECUTIVE SEARCH

Skills identification and job requirements.

01

CLIENT MEETING

Identification and contact with the possible selected candidates.

02

CANDIDATES SEARCH

First contact with candidates to relieve interest.

03

PRE-SELECTION INTERVIEWS

Skills Selection Interviews by senior consultants.

04

INTERVIEWS

Sending a shortlist of candidates to the client.

05

TERNA OF CANDIDATES

Clients meeting to review parameters of their choice.

06

CUSTOMER FEEDBACK

Announcement offer and hiring conditions.

07

CANDIDATE OFFER

LEADERS DEVELOPMENT AND HIGH-PERFORMANCE TEAMS

By 2025, 50% of employees will need a reskilling that allows them to adapt to the needs of the new market and achieve the objectives set by the company, based on the new paradigm.
(World Economic Forum)

The market demands leaders with the ability to make decisions based on the changes that lie ahead and be able to leave operational functions.

Companies will need:

A useful corporate strategy for partners and stakeholders.
Agility of its collaborators to adapt to continuous change.
Combine the best of technology and people.

01
02
03
04

OUR DEVELOPMENT PROGRAMS

Programs based on neurobiology that develop the capacities of the right hemisphere to achieve the competencies that respond to the new market demands.

It allows us to identify what happens in the brain when making decisions, solving problems, responding to change, collaborating with others and working under pressure.

A company with a “brain-friendly” culture aims to improve the performance of all the brains that work in it in order to increase productivity, improve the employee experience and their commitment.

01
02
03

NEUROLEADERSHIP PROGRAM METHODOLOGY

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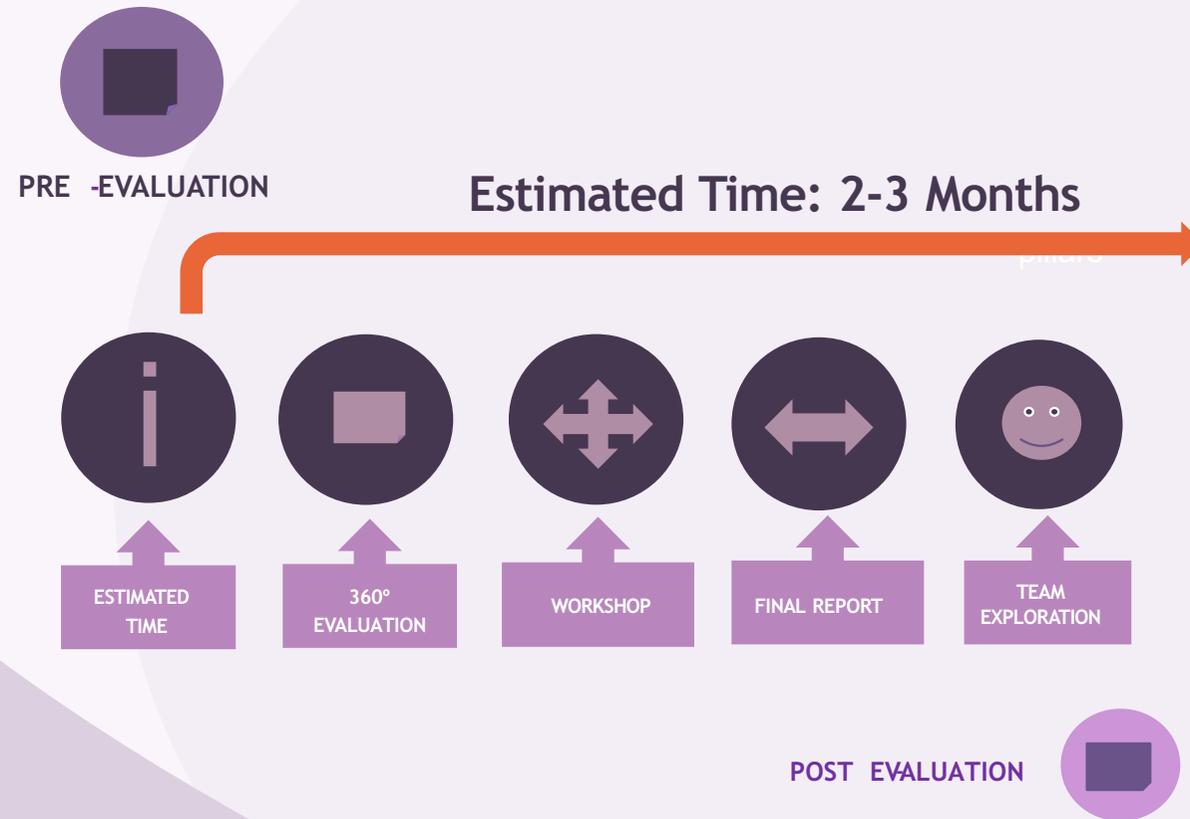
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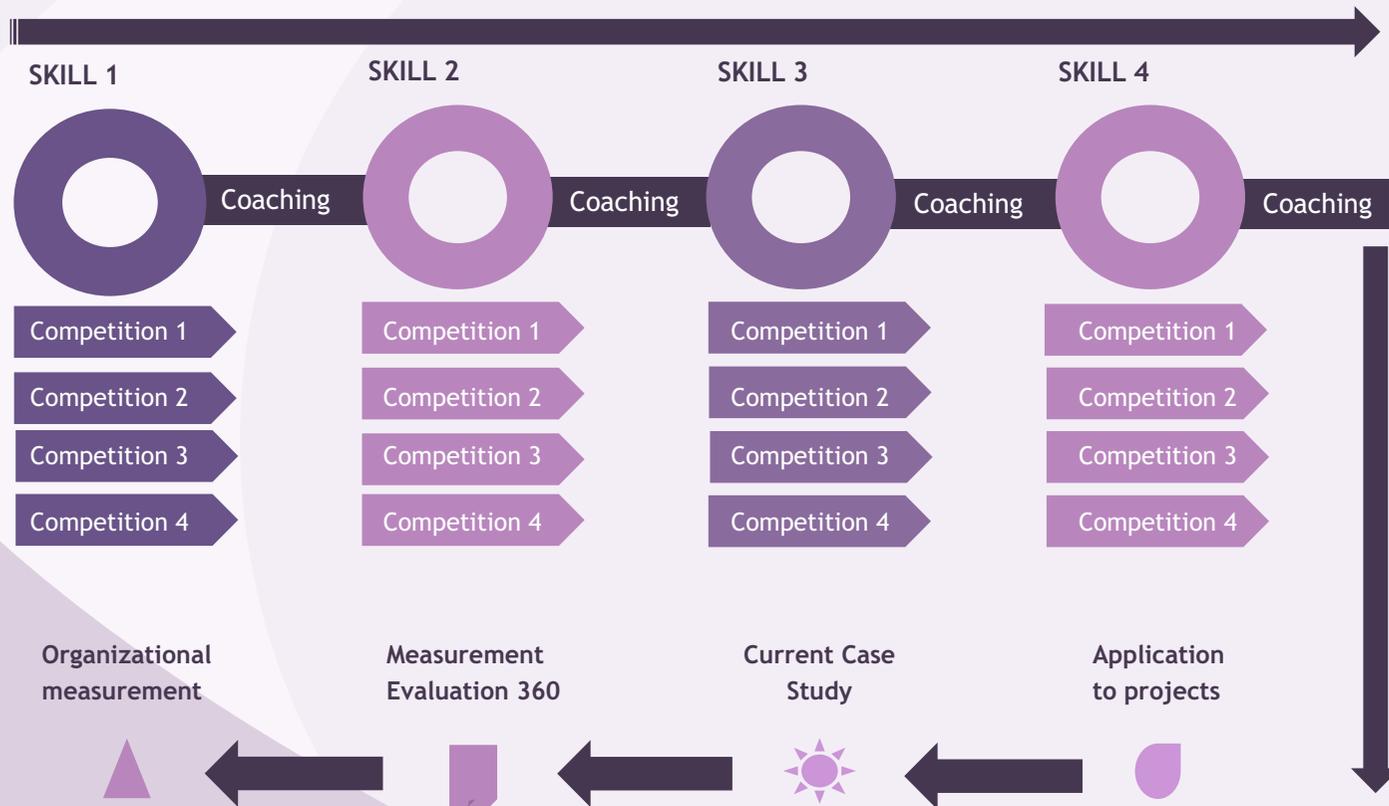
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NEUROLEADERSHIP PROGRAM METHODOLOGY



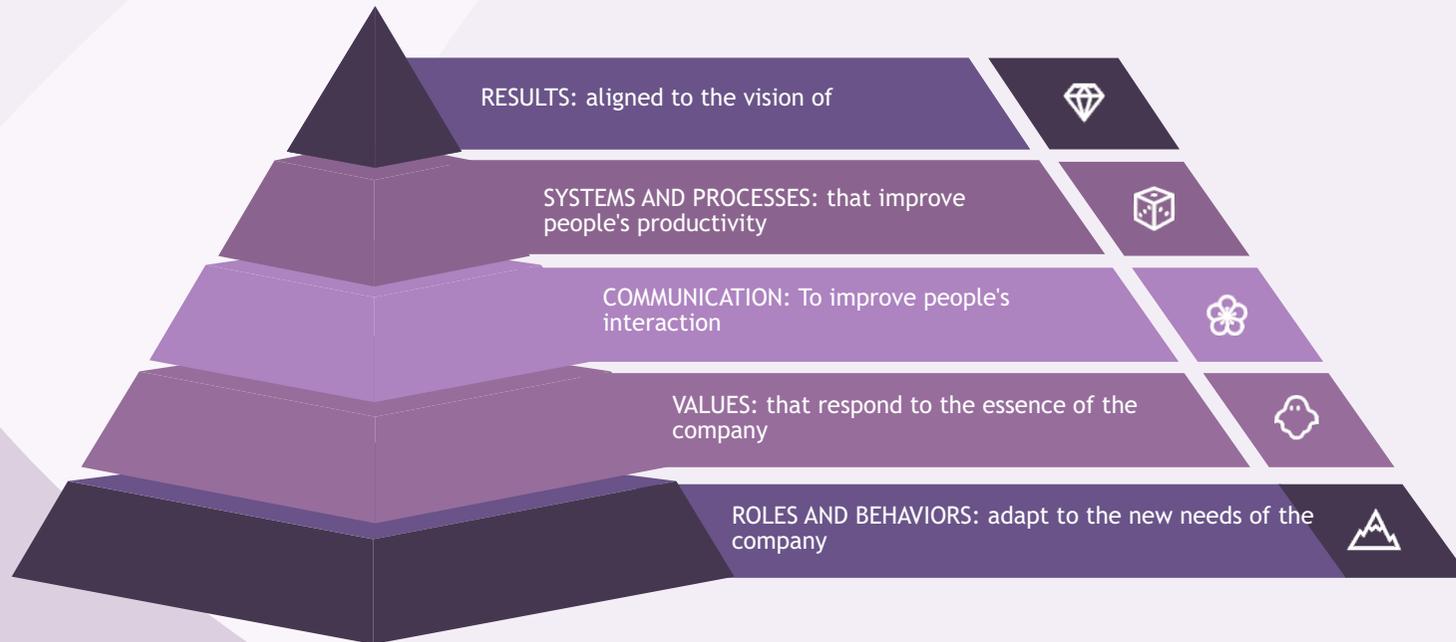
NEUROLEADERSHIP PROGRAM METHODOLOGY

Estimated time: 6-18 MONTHS



CULTURAL TRANSFORMATION

Based on Ken Wilber's quadrant (Mindset - Behaviors - Culture - Processes), we carry out processes of cultural transformation that go through the entire organization or certain areas of a company.



We integrate our talent recruitment, development, retention and loyalty services to accompany the cultural transformation processes, thus providing a "turnkey" solution for the client.



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